



Northeast
DENTAL SOCIETY

FALL MEETING

October 2, 2020 | Quality Inn & Suites | Hannibal | nemodental.org

Differences In Health Insurance & Understanding Options (1CE)

There are options when it comes to health insurance: individual, group, short term medical, supplemental policies, & Medicare. Understanding the options can become daunting to an individual or a practice but knowing the difference can make shopping health insurance less terrifying.

Course Objectives:

- Explain the difference of individual, group, short term medical, supplemental policies and Medicare.
- Learn when to apply for the different types of coverage and what the requirements are.
- How each plan may affect a practice.
- Strengthen employee retention with employee benefits.

Christy Diehl has worked for MDIS as Employee Benefits Manager for over 12 years and has 29 years in the insurance industry. She serves MDA members by providing solutions to their health insurance needs in both the individual and group markets, as well as the Medicare market. Since the passage of the Patient Protection and Affordable Care Act in 2010, Christy has studied the law extensively and can answer questions on how the law will affect you and your practice. Christy has received numerous certifications from the National Association of Health Underwriters and recertifies each year to sell Medicare plans in the senior market as well as individual marketplace plans. Christy has also certified to sell Anthem's Chamber Benefit Plan (MEWA).

Art McOmber hails from Saratoga Springs, UT and his greatest successes are his marriage to Barbara for 29 years and their four children. Art spent his first career working as a Special Agent for the Federal Bureau of Investigations. Afterwards, he successfully transitioned to the business world where he has helped thousands of people of all backgrounds protect themselves from becoming victims of crime and lawsuits.

Understanding Business Tools to Eliminate Lawsuits & Increase Tax Savings (2CE)

Making money is of little value if you don't get to keep it. Two of the largest drains on the money you earn is lawsuits (and the attending legal fees) and taxes. This presentation will teach you how to eliminate any losses from lawsuits and the accompanying legal fees. It will also teach you how to reduce the cost of your income tax through innovative approaches very few people are even aware exist. The most important asset you own is your medical license as it is the key to your earning power. We will show you how to keep your name and license off of the NPDB and protect your earning power now and into the future. With more than seven thousand medical practitioners as clients, Legally Mine is the most experienced and successful full-service Asset Protection Company in the nation. A small investment of your time and attention will pay a lifetime of dividends and keep more of the money you earn right where it belongs—IN YOUR POCKET.

Course Objectives:

- Learn the motivation behind lawsuits. Why lawyers decide whether to sue someone or not. These concepts are designed to deter a legal opponent from pursuing you.
- Learn the best business structure for income tax reduction. Learn how the new tax laws passed in 2017 can benefit you. The strengths and pitfalls of the "S" Corporation.
- Learn about the special Asset Protection needs of Dental Professionals.
- Learn which state laws provide the greatest asset protection. Legally, a business owner may live in one state but use the superior law of another state to his or her benefit.
- Learn how vicarious Liability can affect you and your practice. Who are you legally liable for?
- Understand the liability rubric (duty, cause, and injury)
- Learn about the Standard of Care, and The Legal burden of proof.

AGENDA

- 8:30-9am Registration
- 9-10am MDIS Program (1CE)
- 10am-Noon McOmber Program (2CE)
- Noon-2pm Lunch and Meeting
- 2-4pm New Dentist Social at Fiddlestiks
(less than 10 years out of dental school)
New Dentist Social is free. Look for invite.

COURSE FEE

- \$125 Member Morning Session/Lunch
- \$200 Non-Member Morning Session/Lunch

There is no charge for morning session/lunch for office staff or new dentists (five years since graduation).

ADA CERP® | Continuing Education Recognition Program

The Northeast Dental Society is an ADA CERP recognized provider approved by the MDA. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The Northeast Dental Society designates this activity for 3 continuing education credits.

Northeast Dental Society Spring Meeting | October 2, 2020

There is no charge for morning session for office staff or new dentists (five years since graduation).

Name: _____

Fee: _____

Name: _____

Fee: _____

Name: _____

Fee: _____

Mail TO Dr. Amanda Fitzpatrick | 1609 Maffry Ave, Macon, MO 63552
 amandafitzpatrick613@gmail.com | O 660-385-3413 | C 660-342-7381

Total Due: _____